



Engineering the flow of communication™

Media Contact:

Karen King
Pitney Bowes Inc.
203 351 6189
Karen.king@pb.com

Pitney Bowes PSI Opens New Site in Virginia

ASHLAND, Va., April 12, 2007 – Pitney Bowes PSI, the nation’s largest mail presorter, today announced the opening of a new site in Ashland, Virginia. The site is the 33rd location in Pitney Bowes PSI’s national mail presort services network.

Located at 305 Ashcake Road, the facility has the capacity to presort hundreds of thousands of first-class and standard mail every day. The 12,000 square foot center employs approximately 35 people.

“Pitney Bowes PSI is honored to join Ashland, Hanover County and the Greater Richmond region as a new member of the business community,” said Jay Oxtan, President of Pitney Bowes PSI. “We are looking forward to a long, successful relationship and helping area customers leverage mail services to increase efficiency, quality and savings in the mailstream.”

“We are so pleased that Pitney Bowes PSI has chosen Hanover County for its new location. Their values in quality management processes and their prestigious client base will be an asset to Hanover’s corporate community,” said Tim Ernst, Ashland District Supervisor. “Pitney Bowes PSI’s tech-based operation adds to the growing list of technology companies that are selecting Hanover and the Richmond region as a place in which to grow their business.”

Presort services enable medium and large mailers to qualify for discounts on their postage by aggregating mail from multiple sources and then sorting it by ZIP Code before it enters the United States Postal Service network. These services not only make it less expensive to send mail, but also can speed delivery by up to one day depending on the destination.

About Pitney Bowes PSI

Pitney Bowes PSI is the nation’s largest mail presorter, enabling customers to receive significant postage discounts on first class and standard mail. Pitney Bowes PSI provides high-quality service for its core business of mail presort and complementary mailing services. Pitney Bowes PSI currently handles ten billion pieces of mail per year through its 33 facilities across the United States. Pitney Bowes PSI is part of the Pitney Bowes Inc. (NYSE:PBI) family of companies.

#